



BORIS ZIKRATOV

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CONSUMER PRODUCTS & RETAIL EXPERTISE


- Advisor to one of the largest frozen vegetable suppliers in the Pacific Northwest, on its Chapter 11 bankruptcy filing and prospective 363 asset sales.
- Advisor to a paper and plastic distributor in Southern California, helping to manage a sale process to a strategic buyer.
- Advisor to a California-based ethnic grocery chain, helping manage acute liquidity constraints and subsequent sale to a strategic investor.
- Advisor to one of the largest pet toy distributors in the US, helping to validate its financial forecast and identify key areas of potential operational improvements.
- Advisor to one of the largest writing instrument manufacturers and distributors in the US, helping to develop a detailed cash flow monitoring tool-kit.


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