



PHILIP KAESTLE

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FOOD & AGRICULTURE EXPERTISE

- Interim Chief Financial Officer to an ethnic grocery store chain. Key responsibilities included cost reductions, vendor relations and cash management. He implemented a \$12 million restructuring within a three-month timeframe which stabilized the business and allowed for a sale and subsequent recapitalization.
- Financial advisor to a diversified logistics company where he provided buy-side diligence and transactional support which resulted in the acquisition of the assets of a large-scale food distribution company through a UCC Article 9 sale.
- Financial advisor to a manufacturer of wholesale pies where he managed an orderly wind down of the business and the eventual sale of the company's remaining assets, resulting in full repayment to the senior lender.
- Financial advisor to a producer of high-quality cured meats where he evaluated potential strategic alternatives and developed an operational roadmap to drive improved profitability which led to a partial shareholder buy-out.

PHIL'S GENERIC BIOGRAPHY

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