



PHILIP KAESTLE

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INDUSTRIALS & MANUFACTURING EXPERTISE

- Interim President and Chief Financial Officer to a dental laboratory manufacturing company where he rebuilt management and finance teams and significantly reduced operating expenses through a series of strategic initiatives despite a volatile operating environment before selling the assets of the business through a UCC Article 9 sale.
- Interim Chief Financial Officer to a color marketing manufacturing company where he executed a series of cost reductions and operational improvements to increase profitability despite a challenging operating environment. He also assisted with the sale of the company, resulting in full repayment to the senior lender.
- Provided interim management, financial and operational restructuring advisory services to a musical instrument manufacturing company where he successfully integrated the acquisition of a major division of a major competitor and restructured the debt with lenders.
- Financial advisor to a diversified industrial service provider where he successfully raised incremental senior debt through a refinancing of the company's existing capital structure during the COVID-19 pandemic.
- Financial advisor to a manufacturer of wholesale pies where he managed an orderly wind down of the business and the eventual sale of the company's remaining assets, resulting in full repayment to the senior lender.
- Financial advisor to a steel broker and trader where he conducted a detailed collateral review.
- Underwrote a \$40 million equity investment in a diversified manufacturer of precision engineered aerospace components.

PHIL'S GENERIC BIOGRAPHY

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Los Angeles, Headquarters

213-289-9061



Boston

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