



CHRISTIAN SORENSEN

Senior Director

csorensen@scpllc.com

CONSUMER PRODUCTS & RETAIL

- Part of a team that served as Chief Restructuring Officer and financial advisor to a cooperative of cranberry growers in Wisconsin, which successfully implemented a Chapter 11 Plan of Reorganization. SCP's solutions identified and implemented operational changes to reduce costs by over 20% and improve production yields by over 10%, while providing secured lenders full recovery. The transaction also received a Turnaround Award by The M&A Advisor for restructuring of the year.
- Financial advisor to contemporary fashion brand in \$150 million recapitalization and out-of-court restructuring. Developed and implemented cash management solution to allow company to negotiate forbearance with existing senior secured lender and manage through liquidity shortfall.
- Financial advisor to consumer packaging business with over \$140 million of indebtedness following events of default. Developed and implemented cash management solution, identified operational changes to reduce working capital accounts and increase cash conversion, and provided strategic review of alternatives.
- Completed review of strategic alternatives for leading healthcare retailer with over \$100 million in revenue to maximize recovery for stakeholders.
- Financial advisor to Senior Secured lenders of lifestyle apparel brand with over \$150 million in sales. Developed thorough assessment and analysis of the Company's financial plan and liquidity forecast following a default and a material decline in the forecast, allowing the existing lenders to negotiate an amendment to the credit facility.

[CHRISTIAN'S GENERIC BIOGRAPHY](#)

[Back to Industry Page](#)