



## CHRISTIAN SORENSEN

Senior Director

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### INDUSTRIALS & MANUFACTURING

- Worked with leading global manufacturing company on key operational enhancement initiatives to generate over \$30 million of EBITDA improvement, and sell non-core assets to generate additional liquidity.
- Led approximate \$100 million acquisition of North American manufacturing company.
- Worked with executive management teams to identify cost savings and synergies across various departments to enhance EBITDA by approximately 50%.
- Financial advisor to consumer packaging business with over \$140 million of indebtedness following events of default. Developed and implemented cash management solution, identified operational changes to reduce working capital accounts and increase cash conversion, and provided strategic review of alternatives.
- Completed sale of textile business with over \$550 million of revenue. Worked with management to enact strategic initiatives, including capital investment to enhance capacity, expand customer relationships, and streamline operations (including sale of non-core assets to enhance liquidity).
- Completed \$110 million corporate carve-out acquisition of leading global provider of on-site enterprise mobile communication solutions. Analyzed and evaluated one-time and recurring standalone costs and worked with management on post-close 100-day plan to develop fully standalone operations.
- Completed \$300 million multi-tranche, multi-jurisdiction financing for global manufacturing company.
- Completed \$200 million of financings for textile business, providing the company additional liquidity from its suppressed availability.
- Financial advisor to leading secure identify solutions company in the \$80 million sale of the business.
- Completed \$20 million senior secured financing for enterprise mobile communications company.
- Financial advisor to diversified manufacturing company with prior year revenue of over \$700 million. SCP's solutions included developing plant idling plans and identifying and implementing operations changes to reduce quarterly cash burn by over \$5.0 million, while achieving a successful refinancing.

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