

## TECHNOLOGY & TELECOM

• Financial Advisor to global software-as-a-service company. Developed and implemented cash management solution, provided review and analysis of operational improvements and potential cost-saving opportunities to enhance profitability, and assessed existing human resources and organizational structure.

CHRISTIAN SO

Senior Director

csorensen@scpllc.com

- Financial advisor to technology company in the \$310 million sale of a division of the company.
- Financial advisor to security technology company in the sale of the business.
- Financial advisor to specialized payroll processing company in the sale of the business.
- Financial advisor to secure access company in a strategic merger.
- Completed \$20 million senior secured financing for enterprise mobile communications company.
- Completed \$110 million corporate carve-out acquisition of leading global provider of on-site enterprise mobile communication solutions. Analyzed and evaluated one-time and recurring standalone costs and worked with management on post close 100-day plan to develop fully standalone operations.

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