



JOHN HALLORAN

Director

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## CONSUMER PRODUCTS & RETAIL

- Active engagement at board level on behalf of direct equity investment in nationwide amusement vending business as a minority investor in a fundless sponsor transaction.
  - Evaluation of management team alongside CEO departure.
  - Scoping and implementation of multiple performance improvement initiatives.
  - Supported capital raising activities including initial transaction, investor updates, and follow-on equity raises alongside loan covenant amendments.
  - Partnered with management team to restructure company operations and protect liquidity during COVID-19 shutdowns.
  - Rebuilt detailed financial operating model with VP of Finance to make critical national re-opening decisions alongside daily meetings with executive team during pandemic lockdowns.
- Led distribution sales analysis for Virginia-based craft brewing company with team of interns.

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