



KEVIN SANTOS

Director

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FOOD & AGRICULTURE

- Chief Restructuring Officer Support to a wholesale distributor of beer, wine, spirits, and non-alcoholic beverages where he assisted the CRO in raising senior debt through a refinancing of the company's credit facility, then sold the assets of the company to one of the world's largest brewing companies in a competitive process. He also assisted in maintaining the 13-week cash flow model, conducted extensive inventory analyses, and supported transaction diligence.
- Interim Chief Financial Officer to a producer and processor of dried fruits where he supported the Chief Restructuring Officer significantly improve liquidity and profitability, sold non-strategic real estate to reduce leverage, and conducted a competitive refinancing process which resulted in full repayment to the senior lender despite ongoing litigation between the company and the same lender.
- Chapter 11 Bankruptcy – Ongoing business operations and bankruptcy case support. Responsibilities include developing and analyses of the 13-week cash flow, bankruptcy reporting and schedules, disbursements tracking, and communicating with vendors.

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