



PHIL KAESTLE

Managing Director

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RESTAURANT & FOOD SERVICES

- Liquidating Trustee and Chief Restructuring Officer to a distributor of alcoholic and non-alcoholic beverages where he raised senior debt through a refinancing of the company's credit facility, then sold the assets of the company through a competitive process and completed the wind down despite ongoing litigation between the two shareholders.
- Interim Chief Financial Officer to an ethnic grocery store chain. Key responsibilities included cost reductions, vendor relations and cash management. Implemented a \$12 million restructuring within a three-month timeframe which stabilized the business and allowed for a sale and subsequent recapitalization.
- Financial advisor to a diversified logistics company where he provided buy-side diligence and transactional support which resulted in the acquisition of the assets of a large-scale food distribution company through a UCC Article 9 sale.
- Lender advisor to a retail grocery platform where he developed a liquidation analysis, quantified potential WARN and PACA exposure, and provided strategic guidance to the senior lender.
- Conducted an enterprise valuation for several Panera Bread restaurants in Texas.
- Conducted an enterprise valuation for several Dunkin' Donuts and Taco Bell restaurants in New York City.

[PHIL'S GENERIC BIOGRAPHY](#)

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