

TECHNOLOGY & TELECOM

• Financial advisor to a data management and data protection service provider where he successfully sold the senior debt to an investor who subsequently recapitalized the business.

PHIL KAEST

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Managing Director

• Financial advisor to a supply chain traceability SaaS company where he developed a 13-week cash flow, identified cost savings and other initiatives to reduce shortterm expenses by 25% and successfully revised the board composition to include independent representation to better effectuate decisions

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