

HEALTHCARE EXPERTISE

- Served on a SCP team that was the CRO for a Silicon Valley-based digital medicine company. In addition to customary bankruptcy-related matters, oversaw an extensive IP sale and technology transfer process to a former strategic partner.
- Served as key-man and on the investment committee of Highand Capital Management's healthcare-focused \$150M private equity fund backed by the National Pension Service of Korea.
- Worked with portfolio company management team and fund operating professionals
 to prepare a healthcare DME company for sale under an expedited time frame and
 intensely competitive environment. Managed multi-party negotiations with the
 Seller's stakeholder group and a foreign strategic buyer. The sale resulted in
 significant value realization in the face of rapidly deteriorating subsector dynamics.
- As Chairman of the Board of a development stage medical device company, led team that overhauled the finance function as well as provided operational guidance for its commercialization efforts. Led negotiation for distribution agreement with, and ultimate sale to, a major medical device company.

CARL'S GENERIC BIOGRAPHY
Back to Industry Team

Los Angeles, Headquarters

213-289-9061





Dallas 214-271-5108



Houston 832-871-5291



New York 917-833-8171



Seattle 206-339-9075

