

## **CONSUMER PRODUCTS & RETAIL EXPERTISE**

- Part of a team that served as Chief Restructuring Officer and financial advisor to a cooperative of cranberry growers in Wisconsin, which successfully implemented a Chapter 11 Plan of Reorganization. SCP's solutions identified and implemented operational changes to reduce costs by over 20% and improve production yields by over 10%, while providing secured lenders full recovery. The transaction also received a Turnaround Award by The M&A Advisor for restructuring of the year.
- Financial advisor to contemporary fashion brand in \$150 million recapitalization and out-of-court restructuring. Developed and implemented cash management solution to allow company to negotiate forbearance with existing senior secured lender and manage through liquidity shortfall.
- Financial advisor to consumer packaging business with over \$140 million of • indebtedness following events of default. Developed and implemented cash management solution, identified operational changes to reduce working capital accounts and increase cash conversion, and provided strategic review of alternatives.
- Completed review of strategic alternatives for leading healthcare retailer with over \$100 million in revenue to maximize recovery for stakeholders.
- Financial advisor to Senior Secured lenders of lifestyle apparel brand with over \$150 million in sales. Developed thorough assessment and analysis of the Company's financial plan and liquidity forecast following a default and a material decline in the forecast, allowing the existing lenders to negotiate an amendment to the credit facility.

CHRISTIAN'S GENERIC BIOGRAPHY **Back to Industry Team** 

## Los Angeles, Headquarters

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