

INDUSTRIALS & MANUFACTURING EXPERTISE

- Worked with leading global manufacturing company on key operational enhancement initiatives to generate over \$30 million of EBITDA improvement, and sell non-core assets to generate additional liquidity.
- Led approximate \$100 million acquisition of North American manufacturing company. Worked with executive management teams to identify cost savings and synergies across various departments to enhance EBITDA by approximately 50%.
- Financial advisor to consumer packaging business with over \$140 million of • indebtedness following events of default. Developed and implemented cash management solution, identified operational changes to reduce working capital accounts and increase cash conversion, and provided strategic review of alternatives.
- Completed sale of textile business with over \$550 million of revenue. Worked with ٠ management to enact strategic initiatives, including capital investment to enhance capacity, expand customer relationships, and streamline operations (including sale of non-core assets to enhance liquidity).
- Completed \$110 million corporate carve-out acquisition of leading global provider of on-site enterprise mobile communication solutions. Analyzed and evaluated one-time and recurring standalone costs and worked with management on post-close 100-day plan to develop fully standalone operations.
- Completed \$300 million multi-tranche, multi-jurisdiction financing for global manufacturing company.
- Completed \$200 million of financings for textile business, providing the company additional liquidity from its suppressed availability.
- Financial advisor to leading secure identify solutions company in the \$80 million sale of the business.
- Completed \$20 million senior secured financing for enterprise mobile communications company.
- Financial advisor to diversified manufacturing company with prior year revenue of over \$700 million. SCP's solutions included developing plant idling plans and identifying and implementing operations changes to reduce quarterly cash burn by over \$5.0 million, while achieving a successful refinancing.

CHRISTIAN'S GENERIC BIOGRAPHY Back to Industry Team

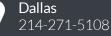
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