



PHILIP KAESTLE

pkaestle@scpllc.com

FOOD & AGRICULTURE EXPERTISE


- Chief Restructuring Officer and Interim Chief Financial Officer to an ethnic grocery store chain. Key responsibilities included cost reductions, vendor relations and cash management. He implemented a \$12 million restructuring within a three-month timeframe which stabilized the business and allowed for a sale and subsequent recapitalization.
- Financial advisor to a nutrition product manufacturer where he developed a liquidity forecast and financial projection model to support multiple rounds of negotiations with the senior lender. SCP helped the company transition to a co-manufacturing facility which drove margin improvement and resulted in increased run rate profitability.
- Financial advisor to a diversified logistics company where he provided buy-side diligence and transactional support which resulted in the acquisition of the assets of a large-scale food distribution company through a UCC Article 9 sale.
- Financial advisor to a manufacturer of wholesale pies where he managed an orderly wind down of the business and the eventual sale of the company's remaining assets through a receivership, resulting in full repayment to the senior lender.
- Financial advisor to a producer of high-quality cured meats where he evaluated potential strategic alternatives and developed an operational roadmap to drive improved profitability which led to a partial shareholder buy-out.


PHIL'S GENERIC BIOGRAPHY


[Back to Industry Team](#)


Los Angeles, Headquarters


213-289-9061

 **Boston**
857-586-4700

 **Dallas**
214-271-5108

 **Houston**
832-871-5291

 **New York**
917-833-8171

 **Seattle**
206-339-9075

