



# BILL PARTRIDGE

## Managing Director

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## BUSINESS SERVICES

- Led multinational finance team at Zola, a mobile-payment-enabled clean energy service provider to frontier markets. Led the successful off-balance sheet financing enabling cost-effective new market entry for its services. Improved liquidity through refinancing and the securitization of \$40 million capital lease financings funded by a consortium of family offices and non-bank lenders.
- Advised executive team and board of publicly traded post-production media services company on strategic options in advance of sale.
- Investment banker involved in several M&A and IPO transactions in the enterprise software, data communications equipment and services, and cloud-based business services sectors.
- Represented private equity-backed debtor financial services technology entity in liquidation.

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