



BILL PARTRIDGE

Managing Director

bpartridge@scpllc.com

CONSTRUCTION

- Advised solar and roofing construction company on restructuring plan and refinancing of existing debt. Capital sources included ABL, supply chain finance and consumer financing programs.
- Led the development, construction and take-out project financing programs for NYSE listed renewable energy conglomerate. Financing programs included tax-equity-funded residential lease programs, utility-scale renewable generation project financing, and commercial
- Interim head of finance for solar developer, EPC and project financing company building tax-equity-backed solar projects.
- Financial advisor on project financings for the construction of solar projects in Haiti, Tanzania, Rwanda and Kenya.
- Financial Advisor to municipal water districts on multiple California water infrastructure projects

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ENERGY, POWER & INFRASTRUCTURE

- Financial advisor in charge of expansion capital to Zola, a Tesla-backed mobile payment-enabled, renewable energy company focused on providing clean energy to off-grid customers in Sub-Saharan Africa. Led the expansion financing including securitization of \$40 million capital lease financings funded by a consortium of impact investment-focused family offices and non-bank lenders. This pioneering off-balance sheet structured financing catalyzed expansion into new markets while maintaining an affordable product to customers and an attractive investment.
- Served as interim CFO at micro-utility company during refinancing and entry into foreign market. Bill led the expansion of the finance and accounting departments and successfully structured and raised corporate capital and project financing.
- Structured and raised over \$40 million of project financing and tax equity for community solar projects throughout the US.
- Head of Global Project Finance team at Suntech Power including leading tax equity-backed residential solar lease program, distributed generation power purchase agreement program, and utility-scale project financings.
- Represented debtor in restructuring of \$2 billion multinational solar panel manufacturing company with headquarters in China.
- Financial advisor to PEMEX on \$1 billion oil extraction project financing in Cantarell, Mexico.
- Financial Advisor to Marathon Oil for multiple power generation projects in Bangladesh.
- Financial advisor to Unocal on multiple power generation projects in India.
- Financial advisor to municipal water districts for multiple California water infrastructure projects.

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ENVIRONMENTAL

- Served as interim financial leader for a \$350 million revenue solar energy company.
- Led workstreams around liquidity management, supply chain financing, and consumer financing, and other broad financial leadership functions.
- Served as interim CFO at a clean energy micro-utility company during refinancing and entry into a foreign market. Bill led the expansion of the finance and accounting departments and successfully structured and raised corporate capital and project financing.
- Represented debtor in restructuring of a publicly-traded, multinational solar company.
- Led multinational finance team at a mobile-payment enabled clean energy service provider to frontier markets. Led the successful off-balance sheet financing enabling cost-effective new market entry for its services. Improved liquidity through refinancing and the securitization of \$40 million capital lease financings funded by a consortium of family offices and non-bank lenders.
- Advised solar developer on structuring capital for \$25 million of community solar projects across multiple states.
- Financial advisor on project financing for micro-grid developments in Kenya.
- Financial Advisor to municipal water districts on multiple California water infrastructure projects.

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FINANCIAL SERVICES

- former investment banker at Libertas, Montgomery and Credit Suisse, involved in several M&A and IPO transactions in the enterprise software, data communications equipment and services, and cloud-based business services sectors.
- Prior member of general partnership of Access Technology Partners, managing \$360 million portfolio of venture capital investments in technology companies.
- Former banker at ABN AMRO Bank's Global project finance advisory group involved in structuring project financing for Unocal, Marathon, Cabot, and PEMEX

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INDUSTRIALS & MANUFACTURING

- Represented debtor in restructuring of publicly- traded, vertically-integrated multinational solar panel manufacturing company.
- Served as interim CFO at renewable energy company during refinancing and entry into foreign market. Bill led the expansion of the finance and accounting departments and successfully structured and raised corporate capital and off-balance-sheet project financing.
- Head of Global Project Finance team at Suntech Power including leading tax equity-backed residential solar lease program, distributed generation power purchase agreement program, and utility-scale project financings.

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TECHNOLOGY & TELECOM

- CRO team leader for Wave Computing, Inc. Chapter 11 reorganization. Debtor is a Silicon Valley-based fabless semiconductor and AI technology company that owns MIPS IP core technology. Successfully orchestrated a plan of reorganization that provided liquidity for new product growth, while satisfying allowed creditor claims.
- Financial advisor to Zola, a Tesla-backed, mobile payment-enabled, renewable energy company focused on providing clean energy to off-grid customers in Sub-Saharan Africa. Led the expansion financing including securitization of \$40 million capital lease financings funded by a consortium of impact investment focused family offices and non-bank lenders.
- Prior member of general partnership managing \$360 million portfolio of venture capital investments in technology companies including communications equipment and services, hardware, software, technology-enabled consumer services and technology-enabled business services.
- Leadership roles in technology sector-focused venture capital, private equity and investment banking at Access Technology Partners, Libertas Capital, JP Morgan Partners, and Credit Suisse Technology Group.
- Deal team member for investment in the private equity-backed acquisition of Seagate Technology.
- Investment banker for IPO of F5 Networks, enterprise network traffic management, load balancing and security company.
- Financial advisor on liquidation of Halo Data Devices, a micro-hard drive manufacturer based in San Jose, CA.
- Represented seller in \$1 billion spin-off of Cendant Software (including game developer, Blizzard).
- Provided strategic planning advisory to board of directors of global digital asset management company.

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