



BILL PARTRIDGE

Managing Director

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ENERGY, POWER & INFRASTRUCTURE

- Financial advisor in charge of expansion capital to Zola, a Tesla-backed mobile payment-enabled, renewable energy company focused on providing clean energy to off-grid customers in Sub-Saharan Africa. Led the expansion financing including securitization of \$40 million capital lease financings funded by a consortium of impact investment-focused family offices and non-bank lenders. This pioneering off-balance sheet structured financing catalyzed expansion into new markets while maintaining an affordable product to customers and an attractive investment.
- Served as interim CFO at micro-utility company during refinancing and entry into foreign market. Bill led the expansion of the finance and accounting departments and successfully structured and raised corporate capital and project financing.
- Structured and raised over \$40 million of project financing and tax equity for community solar projects throughout the US.
- Head of Global Project Finance team at Suntech Power including leading tax equity-backed residential solar lease program, distributed generation power purchase agreement program, and utility-scale project financings.
- Represented debtor in restructuring of \$2 billion multinational solar panel manufacturing company with headquarters in China.
- Financial advisor to PEMEX on \$1 billion oil extraction project financing in Cantarell, Mexico.
- Financial Advisor to Marathon Oil for multiple power generation projects in Bangladesh.
- Financial advisor to Unocal on multiple power generation projects in India.
- Financial advisor to municipal water districts for multiple California water infrastructure projects.

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