



**BILL PARTRIDGE**

**Managing Director**

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## ENVIRONMENTAL

- Served as interim financial leader for a \$350 million revenue solar energy company.
- Led workstreams around liquidity management, supply chain financing, and consumer financing, and other broad financial leadership functions.
- Served as interim CFO at a clean energy micro-utility company during refinancing and entry into a foreign market. Bill led the expansion of the finance and accounting departments and successfully structured and raised corporate capital and project financing.
- Represented debtor in restructuring of a publicly-traded, multinational solar company.
- Led multinational finance team at a mobile-payment enabled clean energy service provider to frontier markets. Led the successful off-balance sheet financing enabling cost-effective new market entry for its services. Improved liquidity through refinancing and the securitization of \$40 million capital lease financings funded by a consortium of family offices and non-bank lenders.
- Advised solar developer on structuring capital for \$25 million of community solar projects across multiple states.
- Financial advisor on project financing for micro-grid developments in Kenya.
- Financial Advisor to municipal water districts on multiple California water infrastructure projects.

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