



## BOB RIISKA

### Managing Director

briiska@scpllc.com

## TRANSPORTATION & LOGISTICS

- As financial advisor to a \$500 million long-haul trucking company, developed a successful turnaround plan and convinced the lenders to provide a significant structured loan over advance to facilitate execution of the plan.
- As consultant to an \$800 million leading provider of merchandising, distribution and publishing services to the book industry in the U.S., Mexico, the U.K. and Australia, prepared detailed weekly cash flow projections used to convince the company's lenders to provide a significant loan over-advance while the company explored strategic alternatives.
- Served as financial advisor to a master distributor of pipes, valves and fittings and developed cash flow and operational plans to mitigate the effects of lower sale volume.
- Served as financial advisor to a \$300 million family-owned grocery wholesaler/distributor and developed a comprehensive turnaround plan to return the business to profitability.

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