



Carl Moore
Managing Director

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HEALTHCARE

- Served on a SCP team that was the CRO for a Silicon Valley-based digital medicine company. In addition to customary bankruptcy-related matters, oversaw an extensive IP sale and technology transfer process to a former strategic partner.
- Served as key-man and on the investment committee of Highland Capital Management's healthcare-focused \$150M private equity fund backed by the National Pension Service of Korea.
- Worked with portfolio company management team and fund operating professionals to prepare a healthcare DME company for sale under an expedited time frame and intensely competitive environment. Managed multi-party negotiations with the Seller's stakeholder group and a foreign strategic buyer. The sale resulted in significant value realization in the face of rapidly deteriorating subsector dynamics.
- As Chairman of the Board of a development stage medical device company, led team that overhauled the finance function as well as provided operational guidance for its commercialization efforts. Led negotiation for distribution agreement with, and ultimate sale to, a major medical device company.

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