

Carl Moore Managing Director

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INDUSTRIALS & MANUFACTURING

- Negotiated the acquisition of, and served on the Board of Directors of, a regional manufacturer and distributor of steel products used primarily in the highway construction and power transmission industries.
- Served on the board of directors and portfolio representative of a building products company focused on the multi-family market. Following significant growth after the financial crisis, the Company faced significant headwinds following an unprecedented spike in lumber prices. Participated in a number of initiatives designed to mitigate the effect of commodity price swings. Negotiated the refinance of the Company's credit facility by a regional bank.
- Served on the board of directors of a New Jersey paper products company. Participated on a team that designed and implemented a number of operational improvement initiatives. Helped negotiate and execute a structured company sale to a sponsor-backed acquiror.

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