



PHIL KAESTLE

Managing Director

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## HEALTHCARE

- Interim President and Chief Financial Officer to a dental laboratory manufacturing company where he rebuilt management and finance teams and significantly reduced operating expenses through a series of strategic initiatives despite a volatile operating environment before selling the assets of the business through a UCC Article 9 sale.
- Chief Restructuring Officer to a clinical-stage biopharmaceutical company which filed for Chapter 11 as a lawsuit with a former co-development partner was coming to a head. SCP led a settlement negotiation to resolve the litigation and is in the process of effectuating an orderly wind-down of the business, which has already resulted in full repayment to the pre- and post-petition lenders.
- Financial advisor to a beauty and personal care contract manufacturer where he developed a series of financial planning tools to identify opportunities for improved operational efficiency and to facilitate negotiations with the senior lender.

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