

PHIL KAESTLE Managing Director pkaestle@scpllc.com

TRANSPORTATION & LOGISTICS

- Financial advisor to a diversified logistics company where he provided buy-side diligence and transactional support which resulted in the acquisition of the assets of a large-scale food distribution company through a UCC Article 9 sale.
- Liquidating Trustee and Chief Restructuring Officer to a distributor of alcoholic and non-alcoholic beverages where he raised senior debt through a refinancing of the company's credit facility, then sold the assets of the company through a competitive process and completed the wind down despite ongoing litigation between the two shareholders.
- Lender advisor to a provider of hospitality tents and party equipment where he developed a series of financial planning tools to identify opportunities for improved operational efficiency and led preparations for a sale process which is currently underway.
- Financial advisor to a moving services company where he successfully generated liquidity through a refinance of a commercial real estate asset.

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