



JUN SONG

Managing Director

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TECHNOLOGY & TELECOM

- Financed billions of dollars of corporate loans in the capacity of commercial banker and investment banker (Korea Exchange Bank, JPMorgan) by effectively understanding and conveying the value proposition and potential risks of borrowers, which ranged from industrial companies like Goodyear to tech companies like Samsung Electronics.
- Investor and advisor to multiple startups in various industries, including real estate, fin tech and food services. Guided product development for a growing food services company and an autonomous trading platform. Served as a strategic advisor to an AI-driven fin tech company whose valuation has grown to over \$100 million.
- Identified operational opportunities for a tech company that was suffering cash flow problems despite a clientele of some of the largest companies in the world. By addressing the opportunities, the Company was able to obtain new financing for growth initiatives and to reduce exposure of a pre-existing lender.

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[Back to Industry Page](#)